

**WEBEX Web Conference**  
**Tuesday, March 23, 2010**  
**9:30-10:30 AM CT/ 10:30-11:30 AM ET**

## ***BUILDING STRATEGIC RELATIONSHIPS: PEOPLE, POWER & POSSIBILITIES***

**FEATURING:**

**Donna Fisher**

[www.donnafisher.com](http://www.donnafisher.com)



**TARGET AUDIENCE:**

All Employees

**PROGRAM OVERVIEW:**

Building strategic relationships is achieved by making time to see, listen and learn from those around us. It's about taking what they have to offer and applying it toward our mission success. However, professional relationships are never just one sided, and should be looked at with an attitude of what we can do for each other as we move forward to achieve successful results in our work. This web conference will discuss tips and techniques for fostering relationships.

**TOPICS TO BE DISCUSSED INCLUDE:**

- Why relationships are important to your career and this industry.
- How you can build a strong business network.
- The greatest negotiation tool of all.
- Creating an environment for results.
- The most powerful, yet most simple tool for building relationships.

For additional information, contact SGA Network, 972-620-4015 (Nadine Fred - [nfred@southerngas.org](mailto:nfred@southerngas.org)).