



***BROADCAST***

***MISSION CONTROL:  
ARE YOU CONTROLLING EVENTS OR  
ARE THEY CONTROLLING YOU?***

***Thursday, July 12, 2007***

**9:30 – 10:30 AM CT / 10:30 – 11:30 AM ET**

**8:30 – 9:30 AM MT**



**CTN BROADCAST**

**JULY 12, 2007**  
**9:30 – 10:30 AM CT**

***Mission Control:  
Are you Controlling Events or  
Are they Controlling You?***

**Featuring**  
**William Oncken, III, President**  
**The William Oncken Corporation**  
**[www.onckencorp.com](http://www.onckencorp.com)**

**Target Audience:** Employees at all levels

**Program Overview:**

Mr. Oncken will be presenting an edited excerpt of one of his leadership programs, Managing Management Time™ (MMT). MMT deals with the political realities of getting the active support of “who you know” in the face of conflicting priorities, limited available resources, and not enough time to handle everything on your “To Do” list.

He will explain Oncken’s First Law, “What you know will not get off the ground without the active support of who you know.” The first step in getting that active support is to generate discretionary time on the job where you can exercise your professional judgment and then influence others to buy and back your ideas. You generate that discretionary time by developing professional relationships with your chain-of-command, your peers and staff.

Mr. Oncken will describe one of the cornerstones in developing your staff so that:

- they become self-reliant rather than boss reliant (thus consuming less of your time),
- you have more time to make the judgments you are paid to make, and
- exert the positive influence you are paid to exert.

For more information, contact:  
Nadine Fred, 972-620-4015 [nfred@ctn-energy.org](mailto:nfred@ctn-energy.org)

# **BIOGRAPHY**

**July 12, 2007**

**William Oncken, III**  
**President**  
**The William Oncken Corporation**

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William "Bill" Oncken, III is CEO of The William Oncken Corporation. Mr. Oncken is creator of the highly praised Managing Management Time seminar that is based on his father's Harvard Business Classic of that title. Managing Management Time philosophies have been taught internationally for 46 years and have become an integral part of the cultures of corporations such as Gerber Children's Wear, U.S. Cellular, National Petrochemical and Refiners Association, and numerous others.

Mr. Oncken spent his pre-college years in the U.S. Army where he served in the Airborne Infantry with duty in Vietnam. He subsequently served as a Regular Army Officer and was a Ranger and a Paratrooper. He graduated from Texas A&M University as a Distinguished Military Student and holds an MBA from Southern Methodist University. He's a gifted writer and articulator of general management issues and is a passionate historian and skydiver.

**SIGN – IN**  
**MISSION CONTROL:**  
**ARE YOU CONTROLLING EVENTS OR ARE THEY CONTROLLING YOU?**  
**July 12, 2007**

Site Coordinator \_\_\_\_\_

Company / City \_\_\_\_\_

	√ CPE Credit	Name (PLEASE PRINT)	Department	Title	Rec'd Handouts? √
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**Please return this evaluation form to your site coordinator ASAP.**  
**Site Coordinator: Please FAX or Email sign-in to 972-620-8518.**



***This form is provided for your convenience as a record of satisfactory completion of Continuing Professional Education through SGA.***

**Name of Participant:**

**Name of Course:** ***MISSION CONTROL:  
ARE YOU CONTROLLING EVENTS OR ARE  
THEY CONTROLLING YOU?***

**Field of Study:** **All Employees**

**Date Attended:** ***July 12, 2007***

**Sponsor and  
Authorizing Agent:** **CTN/Southern Gas Association  
3030 LBJ Freeway, Ste 1300  
Dallas, TX 75234**

**State of Texas #001245**

**Total CEU Credits:** **1 Recommended Credit**

**This document is provided for your records.  
Your signature on the Sign-In Sheet for the Program  
in which you participated is record of your attendance.**

# EVALUATION

## **MISSION CONTROL: ARE YOU CONTROLLING EVENTS OR ARE THEY CONTROLLING YOU? July 12, 2007**

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We would appreciate your comments and recommendations concerning the value of the information presented:

1. How will this broadcast help you perform your job duties?

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2. In your opinion, what were the strengths of this program?

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3. In your opinion, what were the weaknesses of this program?

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4. Your observations of the instructor's effectiveness (such as organization, presentation skills, pace).

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5. General comments or recommendations on how to improve this program?

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**Please rate the next four questions from a high of "5" to a low of "1"**

- |    |   |   |   |   |   |   |
|----|---|---|---|---|---|---|
| 6. | My overall satisfaction with the program was              | 5 | 4 | 3 | 2 | 1 |
| 7. | As far as my job is concerned, the program content was    | 5 | 4 | 3 | 2 | 1 |
| 8. | The extent to which my interest level was maintained was  | 5 | 4 | 3 | 2 | 1 |
| 9. | The extent to which my positive expectations were met was | 5 | 4 | 3 | 2 | 1 |
10. If you would like a follow-up Conference on this subject, please check

Evaluators Signature: \_\_\_\_\_ Company: \_\_\_\_\_

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**Please return this evaluation form to your site coordinator ASAP.  
Site Coordinator: Please email or fax sign-in and evaluations to 972-620-8518.**

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**For more information, contact:**  
**Nadine Fred, 972-620-4015 [nfred@ctn-energy.org](mailto:nfred@ctn-energy.org)**